



Convenience
Store
Foodservice
Solutions



Increase Food & Beverage Category Sales

- **Grow Impulse sales** – Merchandise grab 'n' go displays using eye-catching packaging filled with cut fruit, vegetables, yogurt parfaits, and other snacks along with “better for you” sandwiches, salads, and prepared foods.
- **Build brand equity** – Custom printed cold and hot beverage cups become walking advertisements for your store and your brands.
- **Increase customer satisfaction and repeat business** – Ensure all your foodservice packaging locks in freshness and maintains proper temperature longer for the very best flavor.



DELIVERS

**Convenience Store
Foodservice Solutions**



Packaged Snacks



**Grab 'n' Go
Options**



For additional information,
contact your Dart representative
or call 1-800-248-5960

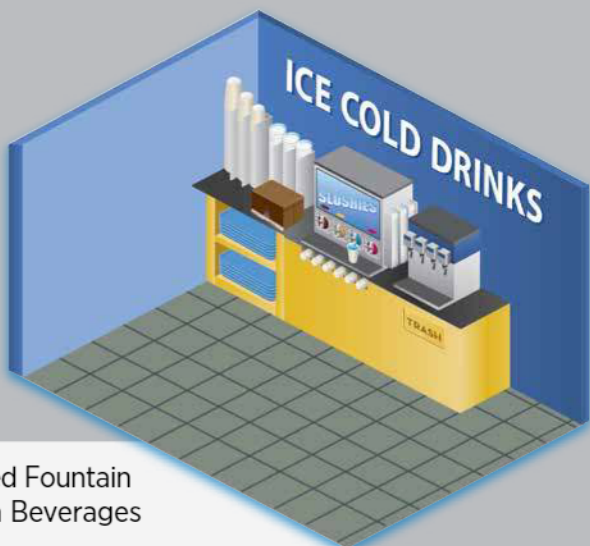
www.dartcontainer.com

Streamline & Control Inventory

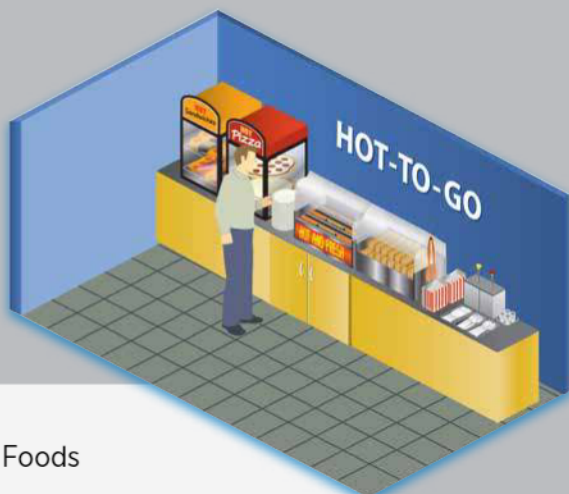
Use packaging across multiple venues



Coffee Station



Dispensed Fountain & Frozen Beverages



Hot Prepared Foods



MILLENNIALS & Snacking



“24% of Millennials (aged 21 to 38) are prone to snacking four or more times per day.”

“75% of Millennials shop at convenience stores at least once a week.”

Food Navigator-USA.com (2015). Boredom and energy cravings the key drivers for Millennial snacks, says Mintel.

Consumer Insights (2015). Delving Into Millennial Mind Set. *Exclusive research reveals how c-stores can better serve this generation.*



PresentaBowls®

- + Clear, elegant upscale design



ClearSeal® Clear Plastic Hinged Lid Containers

- + Excellent perimeter seal to lock in freshness
- + Minimizes loss associated with spoilage
- + Minimal side ribbing to obstruct view of product inside
- + Secure stacking



Solo® Ultra Clear™ with Insert

- + Exceptional PET clarity
- + Great for merchandising
- + Wide breadth of sizes for a variety of applications





PREPARED FOOD On the Rise



“The prepared food market in the U.S. **has grown significantly** in recent years. According to Nielson, the prepared foods market is forecasted to grow at an annual pace of 4.5% through 2019.”

Duff & Phelps (2016). Industry Insights. *Food Retail Industry Insights—2016*.



PresentaBowls Pro™

- + Dual usage bowl for hot and cold applications
- + Microwaveable when combined with polypropylene lid
- + Leak proof perimeter seal



Creative Carryouts®

- + Create upscale looking packages
- + Wide variety of sizes available
- + Offered in several resins to fit your applications



TRENDING: Cold Brew Coffee



“Members of the millennial generation are the biggest drivers of the cold brew trend, helping to **jump sales by 115%** from 2014 to 2015.”

“Approximately **15% of all coffee drinkers** have tried cold brewed coffee within the last year.”

ConvenienceStoreNews.com (2016). Does Nitro Cold Brew Coffee Make Sense for C-stores? Starbucks, Dunkin' Donuts already cashing in.

Millennial Marketing.com (2016). Millennial Cold Brew Obsession Points to Market Opportunity for Retailers.



Conex ClearPro® Cups

- + Excellent contact clarity
- + Flat and domed lids available



Solo® Ultra Clear™ PET Cold Cups

- + Made of crack-resistant PET plastic
- + Provides product visibility
- + Enhances product appeal which increases sales



UPSCALE COFFEE & FOUNTAIN Drive Sales



“The introduction of barista-served coffee at c-stores is a **sign of growth** in specialty coffee drinks.”

“Customer surveys at 24 c-store chains show **39% of dispensed beverage** purchases come from the fountain.”

Don't settle with any cup for the most profitable area of your store. Choose from our wide selection to upgrade your image and keep your customers coming back for more!

Convenience Store News (2017). Keeping the Beverage Sales Flowing *C-stores must stay abreast of rapidly changing consumer tastes.*

CSP News (2016). Dispensed Beverages Hot Beverages 2016.



J cup® Insulated Foam Cups

- + Dual use for hot and cold
- + Excellent insulation properties

Fusion® Cups

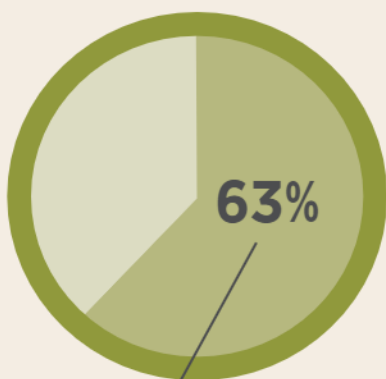
- + Superior insulation
- + High quality graphics

Solo® Paper Hot Cups

- + Upscale image
- + Variety of stock prints to choose from



SUSTAINABILITY Matters



63% of surveyed consumers said they are **more likely to visit** a foodservice operation they view as **socially conscious**.

Foodservice Equipment and Supplies Magazine (2014). *The Business of Sustainability How one important business concept has evolved over the past decade.*



Bare® by Solo® Eco-Forward® RPET Clear Cups

+ Made with post-consumer recycled PET

Bare® by Solo® Eco-Forward® SSPLA Cups

+ Made with 100% plant-based renewable resources
+ Biodegradable Products Institute (BPI) certified for commercial compostability
+ Source fibers certified under the SFI® chain of custody

Bare® by Solo® Eco-Forward® Wax Paper Cold Cups

+ Commercially compostable alternative to standard, double-sided poly and plastic cold cups. Appropriate commercial composting facilities may not exist in your community. Please check with your local municipality. Not suitable for backyard composting