



2023 UPDATE FROM KUTOL

Custom DECO Dispensers

UV printed with full-color logo
Low 24 minimum

A simple process with big payouts on building your customer's brand:

1. Utilize DECO visualizer tool (kutol.com/deco-visualizer) to create dispenser mockup using customer logo (jpeg or png)
2. Set up SKU – part number assigned
3. Issue PO
4. Customer approves final tile artwork
5. Tiles are printed and dispensers are shipped (approx 2 week lead time)
6. Dispensers are shipped with existing order, or separate with added freight charge

Large
3.5" x 3.5"
Custom
Print Area



No Touch



Manual

National Sales Meeting Promo Through 2023:

DECO manual dispensers for \$2/each plus a one-time \$75 art fee per dispenser color ordered.



PERFORMANCE PLUS Dispenser and Refills



PP8911F
No Touch Dispenser



PP7825F

Foaming Hand Sanitizer – 70% Alcohol

- Rich, thick foaming formula
- Kills 99.99% of common germs in 15 seconds
- Contains aloe and vitamin E for skin moisture



PP7801F

Dye & Fragrance Free Foaming Luxury Hand Soap

- Effective general purpose hand soap
- Soft foam cleans light to medium soils

All soaps and sanitizers are made in the USA.





TRY & BUY PROGRAM

FREE DuraView Trial

End users can trial DuraView® dispensers with 2 liter cartridge of heavy duty hand cleaners.

DuraView 2 Liter (DV2) Kits Available:



49DV2
ORANGE SCRUB
with Natural Scrubbers
Orange Scent
Full Case #: 4967 4/2L



77DV2
RED BLAST
with Pumice
Cherry Scent
Full Case #: 7767 4/2L



47DV2
WALNUT SCRUB
with Natural Scrubbers
Rainforest Scent
Full Case #: 4767 4/2L

Limit two kits per end user. Distributor credited purchase price of \$15/kit with Proof of Delivery.

PRE-APPROVAL REQUIREMENTS

All #1 fitment dispensers (Designer Series, DECO and EZ Foam) and #1 fitment refills (Health Guard) require pre-approval. This is to prevent "stuffing" of dispensers with alternate brands and to protect the legacy Kutol direct distributors who originated the business.

To receive approval on Kutol #1 fitment dispensers and refills, fill out and submit a pre-approval form to Mark Aylmore, maylmore@kutol.com, or Teri Basham, tbasham@kutol.com. Form can be found under the Kutol blog on the RJ Schinner website.

Pre-approval form:

KUTOL
Hand Care Specialist

RJ Schinner
Performance Plus

R J Schinner Request Form to sell kutol Brand foam products to a Distributor

Distributor Name: SSF Equipment

Location: Dodhan, AL

Distributor Contact: Sam Schneider

End User: Jackson County Schools

Request Date: 8/2/17

RJ Schinner sales person requesting authorization: Mark Page

Primary items to be sold: 69411 - 20 cases (this is for a one time purchase only)

Authorized by Kutol

Name: [Signature] Date: 8/2/17

Kutol Rep Notified: _____ Date: _____

KUTOL PRODUCTS THAT REQUIRE PRE-APPROVALS:



DESIGNER SERIES, DECO, EZ FOAM



KUTOL PRODUCTS THAT DO NOT NEED PRE-APPROVALS:



NOTE: RJ Schinner Performance Plus dispensers / refills Do Not need approval.

Sales support

Contact Mark Aylmore, National Sales Director at (513) 527-0918 or maylmore@kutol.com.



Hand Care Specialist 100 Partnership Way / Sharonville, OH 45241 / sales@kutol.com / (800) 543-4641 / www.kutol.com